

## Message Text

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20

ACTION NEA-12

INFO OCT-01 ISO-00 COME-00 EB-11 OC-06 CCO-00 CIAE-00

INR-10 NSAE-00 RSC-01 DRC-01 /042 W

----- 018814

R 050950Z SEP 73

FM AMEMBASSY DACCA

TO SECSTATE WASHDC 0860

UNCLAS DACCA 3994

E O 11652 N/A

TAGS BGEN BG

SUBJECT: MICROWAVE PROJECT

1. MICROWAVE PROJECT IN WHICH GENERAL TELEPHONE & ELECTRONICS (GTE) INTERESTED IS A \$1 MILLION SYSTEM FROM CHITTAGONG TO COX'S BAZAAR, TO BE SET UP UNDER REVIVED \$25 MILLION IDA LOAN FOR COASTAL AREA REHABILITATION AND CYCLONE PROTECTION. J. LAWTON MORRISON, REGIONAL MANAGER, GTE INTERNATIONAL, MILAN, WAS HERE TO SUBMIT GTE BID (SEE DACCA MEMCON AUGUST 6, 1973, SENT NEA/PAB AND COMMARCE/OIM/NESA).

2. AS MORRISON MAY HAVE INFORMED GTE/WASHINGTON BY NOW, OPENING OF BIDS AUGUST 7 WAS PUBLIC. ACCORDING MORRISON, BIDDERS BESIDES GTE WERE AS FOLLOWS: TOSHIBA, NEC, FUJITSU, SIEMENS, BELL OF BELGIUM (ITT SUBSIDIARY), CSF/CIT OF FRANCE, GEC. PRICES WERE READ CUT AT OPENING BUT WERE NOT REPORTED TO US BY MORRISON. ACCORDING TO BOTH MORRISON AND IDA REPRESENTATIVE, PRICES CONTAINED SUCH VARYING COMPONENTS THAT WOULD BE DIFFICULT TO COMPARE; LISTING WOULD NOT BE MEANINGFUL.

3. IDA REP REPORTS THAT EVALUATION VARIOUS BIDS UNDER WAY AND MIGHT REPEAT MIGHT BE COMPLETED BY MID-SEPTEMBER9 REFERENCE MUST THEN BE MADE TO IDA. AT EARLIEST, AWARD MIGHT BE MADE MID-OCTOBER, BUT PAST EXPERIENCE AND COMPLEXITY OF BIDS SUGGEST THERE MAY BE SLIPPAGE BEYOND THIS DATE.

4. EMBASSY HAS NO SPECIFIC ADVICE WHICH MIGHT ENABLE GTE AT TTIS  
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STAGE TO IMPROVE ITS COMPETITIVE POSITION. WISELY, FIRM HAS

APPOINTED AGENT HERE (ENGINEERING INTERNATIONAL - FAVORABLE  
WTDR SUBMITTED DACCA 1494) WHICH CAN FOLLOW ISSUE CLOSELY.  
NEWBERRY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 SEP 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** boyleja  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 05 OCT 2001  
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**Review Release Date:** n/a  
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**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MICROWAVE PROJECT  
**TAGS:** BGEN, BG  
**To:** STATE  
**Type:** TE  
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